

Targeting

Success



Company of Kings
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Details

Principal—Brad King
bradking@companyofkings.com

Key Account Management
10 Territory Managers
Back Office Support Team

COMPANY
OF
KINGS



Since 1964 Company of Kings has taken pride in providing our customers with products and services that are second to none. We believe in a true partnership with our vendors. Taking ownership of product lines and introductions with complete product knowledge and professional service to our accounts.

Company of Kings sales associates are trained professionals with an impressive amount of industry experience. We think outside the box creating marketing concepts that work to maximize sales while also following tried and true rules like call cycle systems and pinpoint customer sales management. We pride ourselves in total customer service with retail support through different events, trunk shows and timely updates with all our clients.



COMPANY OF KINGS

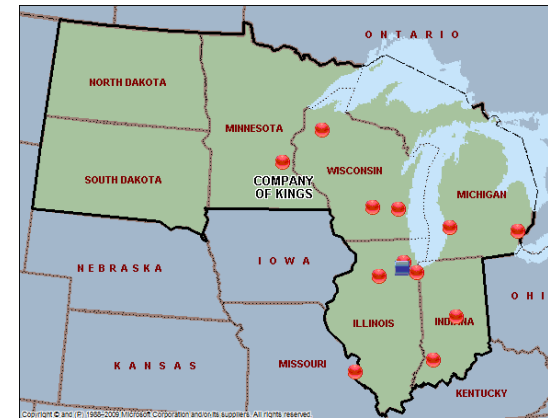


Strategic Alliances

Company of Kings works diligently to source only the best vendor partners for representation that will continually draw attention and actions from a growing customer base.



Complete Upper Midwest Coverage



Social Marketing



Technology

Company of Kings has led the way in the use of technology to drive the business. The entire team processes orders electronically to the vendor partners. This process is not only a convenient and professional process for the customers but also a proven format creating higher efficiency and therefore increased sales.